



Merry  
Christmas

NORTHWEST  
VETERINARY & SUPPLY  
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We have survived another year of handling the setbacks the government, Mother Nature, and of course the COVID virus. The draught was a common problem for most this summer, but "Mother Nature" gave us a reprieve this fall and blessed us with moisture. The crops we OK, and the price was excellent. I'm afraid COVID is still a problem. The isolation isn't a problem for farmers and ranchers, this is how we prefer to live anyway. The problem is all of the politics involved. I read an interesting post last week. "The CDC should hire a team of 'feedlot managers to help them make meaningful decisions in the face of a viral outbreak.'" We have all handled similar problems and have learned from our experiences. Keep yourself safe, vaccinate as needed and always remember, no vaccine is 100% effective. It is population dynamics and not individual dynamics. We have weathered the first battles but there will be a few more skirmishes.

I would like to personally thank all of our loyal clients for your patronage this year. You and your animals are very important to us. We take pride in providing timely, cost effective, sales and service. Our role is to help you become sustainable members of the food chain. Together we will continue to feed the world.

This has not been a great year financially for the beef producer. The drought drove up the price of hay and the pastures were depleted. This forced partial and some complete liquidation of many cow herds. The cow price went down because of all the animals coming to the market. Hopefully you have a good strategy in place and remember "One man's loss is another man's gain."

Sadly this year the 'other man' has been the PACKER. We have forced our legislators to investigate and scrutinize the packing industry. Fortunately the demand for beef has remained good, but as feed prices increased our profits decreased. Hopefully we have turned the corner and the market prices will continue to increase. We all do what we love, but we need to generate enough capital to live.

The Cattle Team relies on you, our valued clients for our future. Your investment in our future assures you will receive superior service and consultation. We are excited for all of the opportunities in 2022

*Merry Christmas and a Prosperous New Year*

*"Healthier profits till the Cow Come Home"*

A handwritten signature in black ink, appearing to read 'David A. Barz', with a long, sweeping flourish extending to the right.